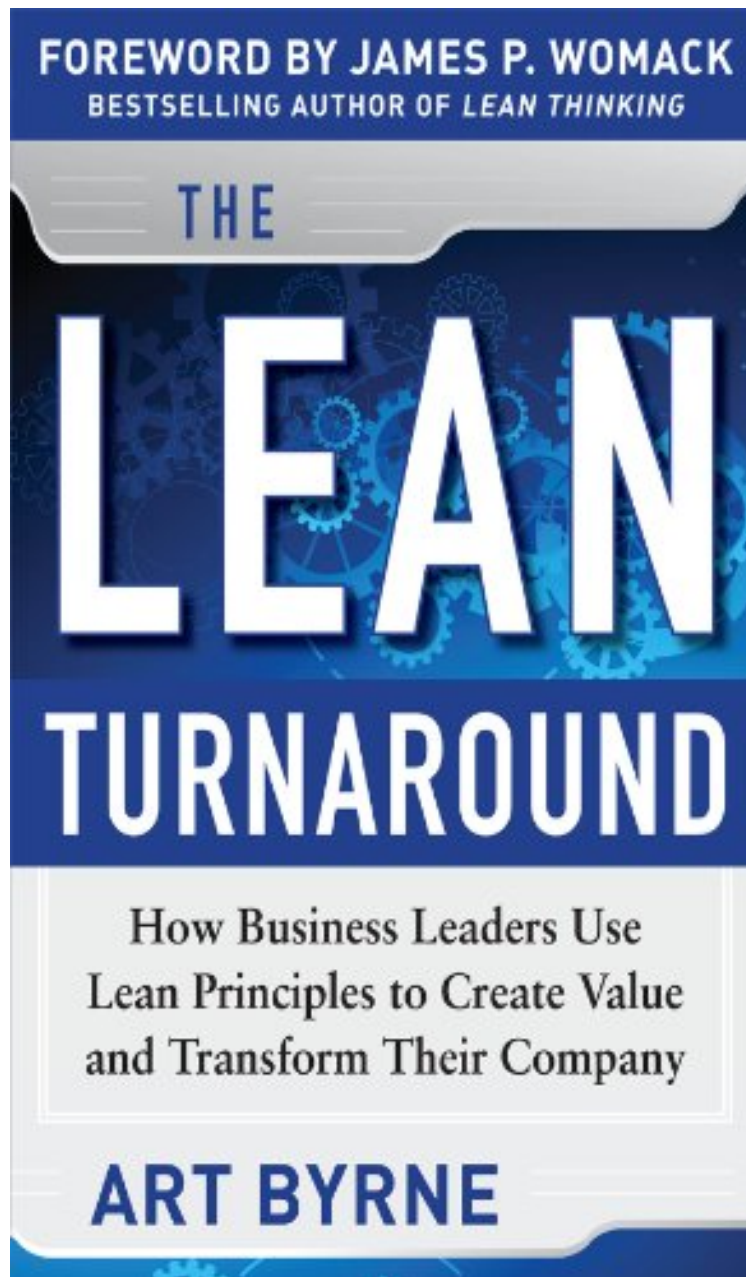


[Download] The Lean Turnaround: How Business Leaders Use Lean Principles to Create Value and Transform Their Company (Business Books)

## The Lean Turnaround: How Business Leaders Use Lean Principles to Create Value and Transform Their Company (Business Books)

*Art Byrne, James P. Womack*  
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Art Byrne, James P. Womack : The Lean Turnaround: How Business Leaders Use Lean Principles to Create Value and Transform Their Company (Business Books) before purchasing it in order to gage whether or not it

would be worth my time, and all praised *The Lean Turnaround: How Business Leaders Use Lean Principles to Create Value and Transform Their Company* (Business Books):

2 of 2 people found the following review helpful. If Lean was Easy, Everybody Would Do It By Thrasher Byrne say "Lean" is the strategy. While I am an ardent supporter of Lean thinking and almost everything Byrne suggests, I am pondering the notion that Lean is the strategy. Many venture-funded businesses would not see it this way, unless you make the argument that worthwhile start-ups are value-stream improvements by themselves ... that they exist only because of the "improvement" they contribute. What makes Lean hard to implement is obvious in reading this book. There is no measured way to do it. You are all-in ... or not. People who don't buy in lose their jobs. Organizational resistance is so great that the top person in the company must be personally involved. People do lose their jobs; Byrne suggests layoffs before you begin, then fill in with temporary help until you realize your gains. Interestingly, Byrne's greatest success was at Wiremold. However, when he left, the next management team undid (allowed the organization to undo) many of his gains. While this is evidence of the importance of the company leader, it also illustrates the reason more companies have not gone Lean--there is a shortage of strong-willed Lean leaders. I know he deliberately put "turnaround" in the title but I wish he hadn't. For those of us trying to sell Lean thinking, "turnaround" is a word that infers action many business owners won't admit they need. Lean Success might be a positive way to say the same thing.

7 of 7 people found the following review helpful. Excellent description of what it takes to implement Lean By Renaud ANJORAN Top five reasons why I give five stars to this book:- It comes from a manager with close to 30 years of experience applying Lean in American companies.- It lists the most common obstacles that kill 93-95% of lean turnarounds, along with solutions to avoid/reduce them.- It explains Lean in very simple terms, with many supporting examples. It even provides checklists to follow!- It describes the virtues of improving processes, rather than managing the numbers at the end of each month.- It insists on the strategic nature of Lean, which reduces costs but also raises the top line.

0 of 0 people found the following review helpful. A "Read me First" book for Lean enthusiasts By Boscu Ioan I think this book deserves the 5-Starts rating due to it's powerfull(=constant,insistent,persistent) message to CEO's and other similar business leaders:this book is dedicated to them,to open their mind and offer such powerfull arguments to start the Lean Journey.I am a Lean practitioner and ex-Plant leader;I started the journey before reading this book (I will not quote all other books on this subject which came into my hands and taught me what and how to do it;this is not a comparison review).Now I try to teach others;and I recommend this book as a starter because of it's strong message to the "Why" (do Lean) question.It gives business rational,it talks about setting an example by oneself,it talks about persistence and insistence.And it does not avoid the answer to the question"what if someone does not want to start this Journey".I invite you to start reading and find the answer.I found answers which I can use as examples when people ask me "why should we do Lean","what can it bring to me-I am a Sales guy,not in Manufacturing",and...,and..pick any example that you have heard yourself.And the author constantly keeps the mental connection with the CEO/Site leader,reminding him that he's the one to set the vision and give the example.By emphasizing this strong message,this "red line" one can see reading the book,I would not like to forget and minimize the practical way in which Art advises you to progress through the journey:there are plenty of good examples and there is a very simple and intuitive way in which he guides you through the Lean implementation.A must read for CEO's that care for their business.A good partner for practioners confronted day by day with naysayers.An excellent example of Knowledge Sharing.Thank you, Art.

THE C-LEVEL GUIDE TO SUCCEEDING WITH LEAN "With 30 years of accumulated experience, Art Byrne is one of the rare few people who can speak with authority about the pitfalls of financial measurement systems, the importance of respect for people, the power of Lean in the marketplace, and the leverage from organizing people around value streams. When he writes 'Go to the Gemba and Run Your Kaizen,' we must take heed." -- MASA AKI IMAI, bestselling author of *Kaizen* and *Gemba Kaizen* "In this wonderful and important book, Byrne shows us that Lean management, understood and practiced correctly, consistently delivers spectacular results." -- BOB EMILIANI, author, *Better Thinking, Better Results*, and Professor, Connecticut State University "A compelling picture of how Lean techniques and attitudes enable CEOs and senior executives to create a culture for transforming a company and putting it on a highperformance path." -- JERRY J. JASINOWSKI, former President of the National Association of Manufacturers "Art Byrne provides real-world examples of how he exhibited the wisdom and courage to do the right thing, improving work practices at all levels of the organization to deliver the right results for all stakeholders. Which comes first, the wisdom or the courage? Read *The Lean Turnaround* to find out." -- JOHN SHOOK, Chairman and CEO, Lean Enterprise Institute "Lean is the closest thing to magic I have experienced in my 40 years in business. I recommend Lean and this book to everyone responsible for the performance of a business, particularly those in private equity like me, where leverage magnifies the importance of cash." -- JOHN CHILDS, founder and CEO, of J. W. Childs Associates L.P. "A must-read for any leader interested in understanding the strategic advantages from focusing on activities that add value to the customer experience." -- GARY S. KAPLAN, MD, Chairman and CEO of the Virginia Mason Health System Lean isn't just for manufacturing anymore . . . Few business leaders in the world have

applied Lean strategy as successfully as Art Byrne has--and none has the ability to explain how to do it with such succinctness and clarity. Famous for turning around the wire management company Wiremold, where he rethought every aspect of operations from the customer's standpoint--and got everyone else in the company to do likewise--Byrne has successfully implemented Lean strategies in more than 30 companies in 14 different countries. In *The Lean Turnaround*, this legendary business leader shares everything he has learned during his remarkable career and shows how anyone can achieve similar results. His primary message is this: Lean strategy isn't just for manufacturing. In fact, Byrne is using this very approach in his present position at a private equity firm. Whatever type of company you run, Lean can be used to improve virtually every aspect of operations, from training and leading employees to accounting and payroll issues. *The Lean Turnaround* explains all the ins and outs of applying Lean strategy to:

- Eliminate waste in every value-added operation
- Deliver consistent value to customers
- Stimulate growth and add jobs
- Increase wealth for all your stakeholders
- Build a company culture of continuous improvement (kaizen)

Instead of attempting to get customers to conform to your way of doing things--which is, sadly, what most managers are taught to do--you need to configure your company to be responsive to the customers. This is at the core of Byrne's method--and it always works.

**About the Author** Art Byrne has been implementing Lean strategy in various U.S.-based manufacturing and service companies, such as Danaher Corporation, for more than 30 years, including The Wiremold Company, which he ran for 11 years. He now serves as Operating Partner at the private equity firm J. W. Childs Associates L.P.