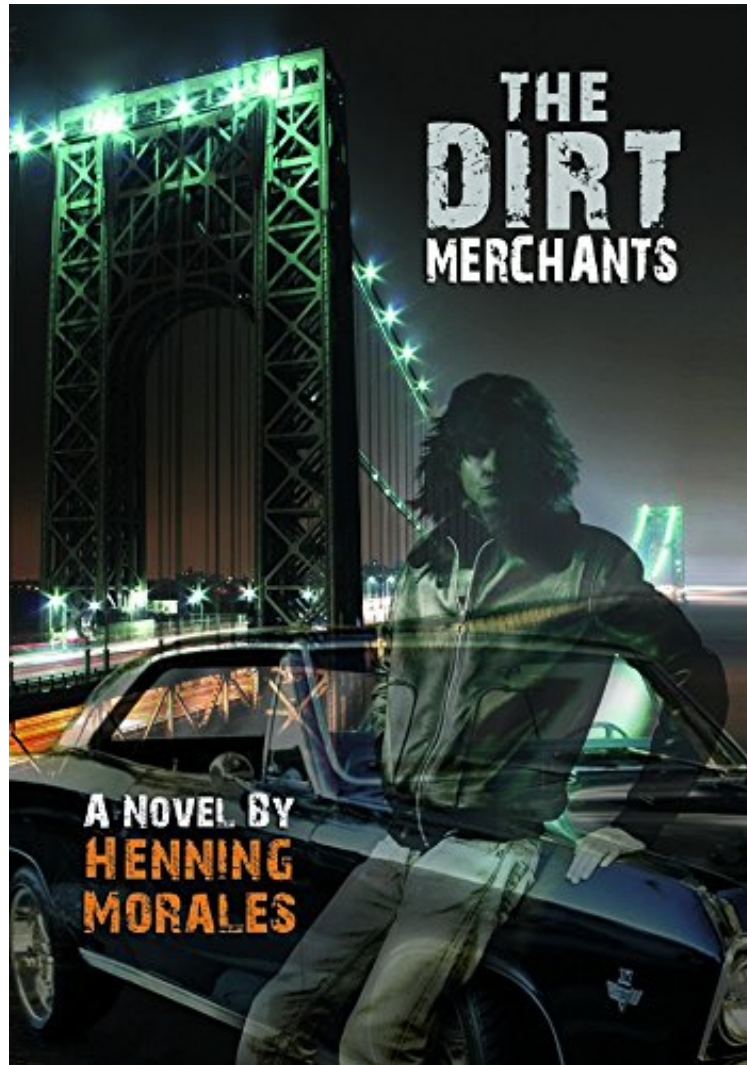


(Download pdf) The Dirt Merchants

The Dirt Merchants

Henning Morales

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Henning Morales : The Dirt Merchants before purchasing it in order to gauge whether or not it would be worth my time, and all praised The Dirt Merchants:

0 of 0 people found the following review helpful. Inspiring, Motivational Book for Youths and Adults By Noreen Onesti I loved both editions - the original and the Highwaymen Edition that is being used to promote the mentoring of our youth. The author not only bring us parents back to a time when we as teens had so much more freedom, he reminds us that teens today face the same fears, temptations, problems and questions about life we did - just in a different era. The book also reminds parents how hard it is for teens to seek out help and how much their thoughts are based on the opinions of their peers, as well as their parents. Which brings us to the point of the book - young adults will always need mentors to help them sort through all of the issues and choices they face in order to sculpt out an

adult life based on good life decisions. The book also shows teens that through hard work and studying, they too can become happy, fulfilled, positive role models for the next generation to come..0 of 0 people found the following review helpful. Attitude overcomes uncertaintyBy JOSEPH D FRAZIERI loved this book, it sent me back to a time when I knew all too well the uncertainty of teenage angst. I remembered when I knew what I wanted to do with my life but I didn't have a clue as to how I would get there. I felt a deep appreciation for the position of the protagonist and for how much of an influencer the right attitude really is in a person's life. I would recommend this book to anyone who would benefit by gaining a better understanding of the power of a positive attitude.0 of 0 people found the following review helpful. Nice!!!By jennifer parkGreat book, very inspiring!

Based on a true story, 'The Dirt Merchants' is a powerful coming of age story set in the world of the most extreme form of sales. The main character, Spencer Corales, a troubled suburban teenager, comes to a cross roads and speedily heads down a path where he unknowingly gets flung into a fascinating world of achievement, goal setting and intense motivation.'The Dirt Merchants' has similar appeal as 'Wall Street,' with Charlie Sheen, 'Wolf of Wall Street,' with Leonardo DiCaprio, 'Glenn Gary Glenn Ross,' with Al Pacino and 'Boiler Room,' with Vin Diesel and Giovanni Ribisi, but with even grittier and younger characters, teenagers and young men in their early twenties, running an electrifying company. The combination of the youth of its protagonist and the fact that it is set in the early eighties on the streets of New York and New Jersey adds to the grit and in your face nature of the story. The reader experiences powerful and honest dialogue and is spared the distraction of cell phones, texting, email and social media.'The Dirt Merchants' has the appeal of these blockbuster films, but at the same time does something that the others do not. In a similar manner as the most famous of all novelist/philosophers Ayn Rand constructed Atlas Shrugged and Fountainhead, intertwining her Objectivism philosophy, Henning Morales melds potent success and achievement principles into this compelling story. A steady flow of success strategies and achievement philosophies are mixed into the gripping narrative. This is done in an extremely youthful hip manner in an attempt to get through to the younger audience while keeping the more mature reader on the edge of his ad her seat.The author encourages young people of today to take a break from vampires, zombies and video games and to get real and experience a real story of real achievement in a page turning adventure. Peek into a time not so long ago when a kid's voice was his and her only communication tool. The Author also challenges inspiration seekers of all ages to take a trip back to their youth and gain further success distinctions from a seventeen year old master.Soon to be a major motion picture..

"Great. Loved it." nbsp;-Andrew Lane, Multi Platinum Music Producer nbsp; "Tremendous." -Mark Jackson, Denver Broncos, Superbowls XXI, XXII and XXIV nbsp; "Success concepts jump off the pages." nbsp;-Michael Selsman, Entertainment Industry Icon nbsp; "Very relatable concepts. Loved it." nbsp;-Andrew Keegan, Actor, Activistnbsp; "Inspiring. I recommend it highly." -Greg Reid, Napoleon Hill Foundation nbsp;"A page turner." -George Cassar, Dale Carnegie Associates, Inc nbsp; "I loved it. Can't wait for the film." -Ted Nicols, Film Producer nbsp; "I was immersed into the story. I loved it." -Vesta Tuckute, Actress, Model,16 years oldFrom the AuthorThe fact that you are reading this page is a dream come true for me. Why is that? Because you have afforded me the privilege of reaching out and possibly affecting your life in a positive way. Thank you for giving me this opportunity to make a positive impact on your world, and through you, potentially affect thousands or even millions of others from the "ripple effect" that may create. That juices me. The positive psychology concepts I learned as a confused kid so altered my frame of mind and thus my life that in a very short period of time I morphed into an entirely different person. In turn, I created a vastly different life for myself, one full of happiness and abundance. I have always believed that these ideas, communicated properly in writing and on film, could potentially have the same effect on others. I have made it my life purpose to counter-balance the negative and disempowering messages that bombard our daily lives with positive messages of encouragement, empowerment, hope and happiness. All the events in this novel happened during a short stint of my life.nbsp; All the conversations actually occurred in context, if not verbatim, and all the people are real, although I did move things around a bit to create a better narrative. As I wrote and rewrote this story and dialogue, I realized that this process has given me a much more solid understanding of my childhood feelings and their ultimate effect on my life purpose and world view, a luxury that most people don't have or never take the time to do.nbsp; As you read my story, I hope that you will feel the genuineness and candor of my words. By sharing my thoughts and beliefs with you, I am offering you a part of myself. I am inviting you to get to know the real me, and as you do, I believe you will also learn a bit more about yourself as well. To Older Adults... Success training and personal development is like food for your heart, mind and soul. Obviously we have to keep eating to maintain our physical health. And just as importantly, we need to keep learning, growing and evolving to maintain our mental, emotional and spiritual health.nbsp; Think of this book as a magnificent meal for your brain, a rare treat that's delicious and healthy with both spicy and sweet overtones. Take a trip back to your youth when things seemed simpler and your confused state and penetrating curiosity seemed to dominate your thinking. My desire is that you encourage your teenage kids and grandkids (and great-grand kids, too!) to read this book, even though the language and situations are sometimes a bit harsh and gritty. First, that was the way it is with teens. Kids wonderfully break into adulthood by developing their own brand of language and by getting

into "interesting" situations and then working their way out of them. We all did it to some degree. My goal here is to keep things as real as I can remember, while at the same time grabbing kids' interest from the outset by breaking through whatever barriers may exist and thereby allowing the achievement concepts to get through to them. Please let me know if you think I succeeded. To Young Adults... I encourage you teenagers to take a break from vampires, zombies and video games and experience a real story of real achievement in a page-turning adventure. The combination of the youth of the book's main character and the fact that it's set in the 1980's adds to the grit and "in your face" nature of the story. When you do, you will experience powerful and honest dialogue without the distraction of cell phones, texting, email and social media. In this story's time frame a kid's voice was his and her only real communication tool. If you enjoy this story and pick up only one strategy, you can build on that to begin developing a happier life for yourself. If or when this happens for you, I would be very pleased to hear from you. I challenge inspiration seekers of all ages to dig in, enjoy the ride and pull out further success distinctions from some remarkable young hot shots and a seventeen-year-old master.

From the Inside Flap 'The Dirt Merchants...' is a brave, hip, trendy, fascinating, in your face coming of age triumphant true adventure. You'll laugh, cry, and even cheer out loud as you embark on this remarkable and inspirational journey. Prepare for the ride of your life... as you enter a gripping and engrossing subculture and the mind of our chief protagonist, Spencer Corales. A troubled suburban teenager, under the influence of friends and excelling at being 'cool,' Spencer unwittingly finds himself thrust into a strange new world of success, achievement, goal setting and intense motivation populated by a cadre of high powered sales guys sporting an entirely new brand of lingo, customs, culture and style. Sopranos meets Gotham. 'The Dirt Merchants' takes place on the streets of New York and New Jersey with a 'Sopranos meets Gotham City' vibe. The turbulent and decadent 1980's setting adds grit and urgency to the tale as the reader experiences powerful and honest dialogue, while spared the numbing distractions of cell phones, texting, email and social media. Experience suspense, adventure and exaltation... in this real life story peppered with unforeseen situations and thrilling twists. Unexpected events unfold at every turn, unforgettable characters present themselves when least expected, and a steady flow of life-changing success strategies and achievement philosophies are sprinkled throughout. You've never read a book like 'The Dirt Merchants,' where the secrets of overcoming challenges and attaining success are delivered to you in such a delicious wrapper. Get on board and buckle up for a wild ride - and while you're at it, you just might change your entire outlook on life. Young and ambitious? In 'The Dirt Merchant's' world, age, education level and experience are irrelevant for achievement. Give yourself a break from vampires, zombies and video games, and treat yourself to a raw page-turning true story of a real life adventure and profound transformation. Already a mogul? If you've already made it to where you want to be in life, you'll love this book. Kick back, relax, enjoy, nod your head and smile as powerful success insights are delivered to you in a new and memorable casing. This is an honest story about a real kid who learns the basics of success and runs with it. The innovative writing style communicates success principles in a manner that gets through to the younger audience, while still keeping the more mature reader interested and entertained. The challenge. The author challenges adventure and inspiration seekers of all ages to take a trip back to their youth and gain a variety of success distinctions from a seventeen year old master. Are you in? Soon to be a major motion picture.