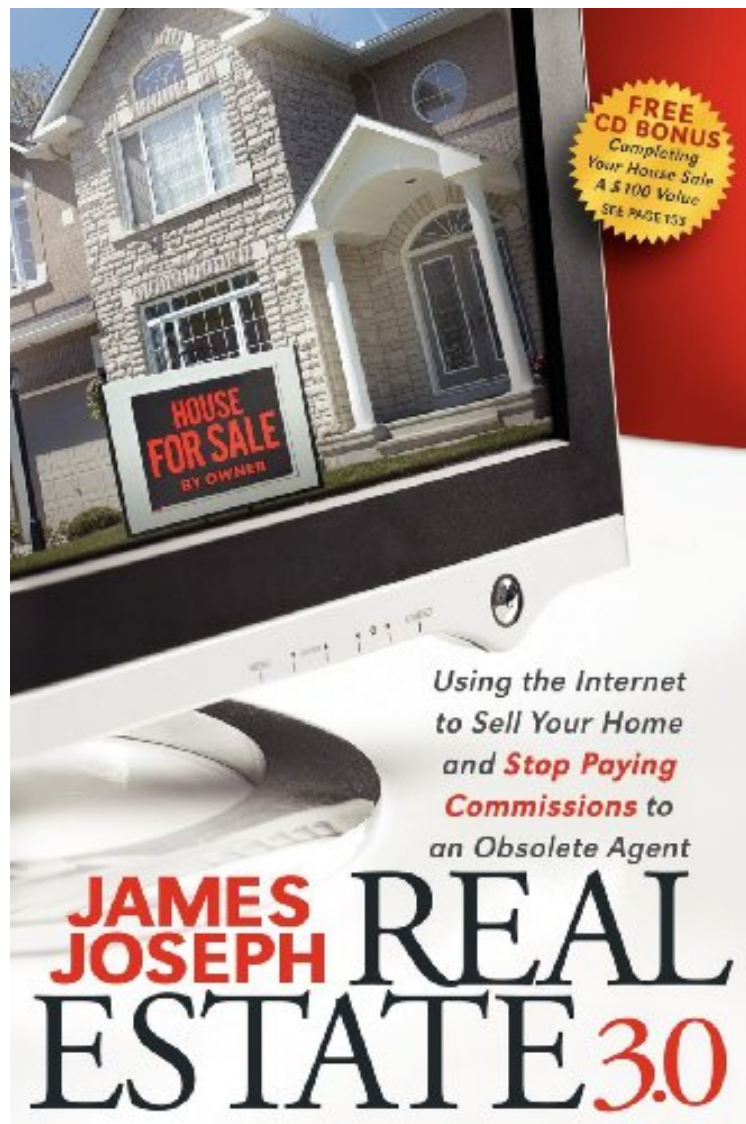


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## Real Estate 3.0: Using the Internet to Sell Your Home and Stop Paying Commissions to an Obsolete Agent

James Joseph

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**James Joseph : Real Estate 3.0: Using the Internet to Sell Your Home and Stop Paying Commissions to an Obsolete Agent** before purchasing it in order to gauge whether or not it would be worth my time, and all praised Real Estate 3.0: Using the Internet to Sell Your Home and Stop Paying Commissions to an Obsolete Agent:

0 of 0 people found the following review helpful. Proceed with caution...By YIRMASTERBased on the authors comments and being a broker should have known better. All those "anti-seller" clauses?Which exactly are those?Any

laws or rules of disclosure the real estate brokers must follow the sellers must follow as well and ignorance is not an excuse, many federal laws carry heavy penalties and fines. Also the real estate broker may require full disclosure of defects, this is done to limit a sellers damages should someone try to sue them later and another bonus is the real estate broker carries Errors and Omissions insurance, something sellers do not purchase to CYA in the one real estate transaction they may do. I haven't read this book in all fairness but the publishers notes give me pause in thinking this may be anything more than fluff and basic knowledge you can learn somewhere for free online. It should also be noted that sellers may call real estate agents and they will offer tips for a seller to sell their own home as well, knowing that if they do not succeed they may come back to the agent to have them sell their house later, hopefully anyway.

This book has been written to educate real estate owners and sellers how the marketing of their property by the real estate sales community has changed to their detriment and to show them that is a solution to the current problem and this solution is the Internet and how to effectively utilize it to sell their real estate all the while saving big money in doing so. The book is combined with and refers to a new system for selling real estate online that enables sellers for the first time to not just market their property but to actually track and complete the entire transaction electronically.

About the Author James Joseph has many years experience in the Real Estate Industry. He has been a licensed Real Estate Broker for more than 25 years and is currently a licensed Builder in several states. Working as a Real Estate Developer he has hired and trained sales staffs to sell his homes, house lots, subdivisions and condominiums. As a Real estate investor he has called on and worked with hundreds if not thousands of real estate agents and is intimately familiar with the good, the bad and the ugly conflicts that exist in the way real estate is bought and sold.