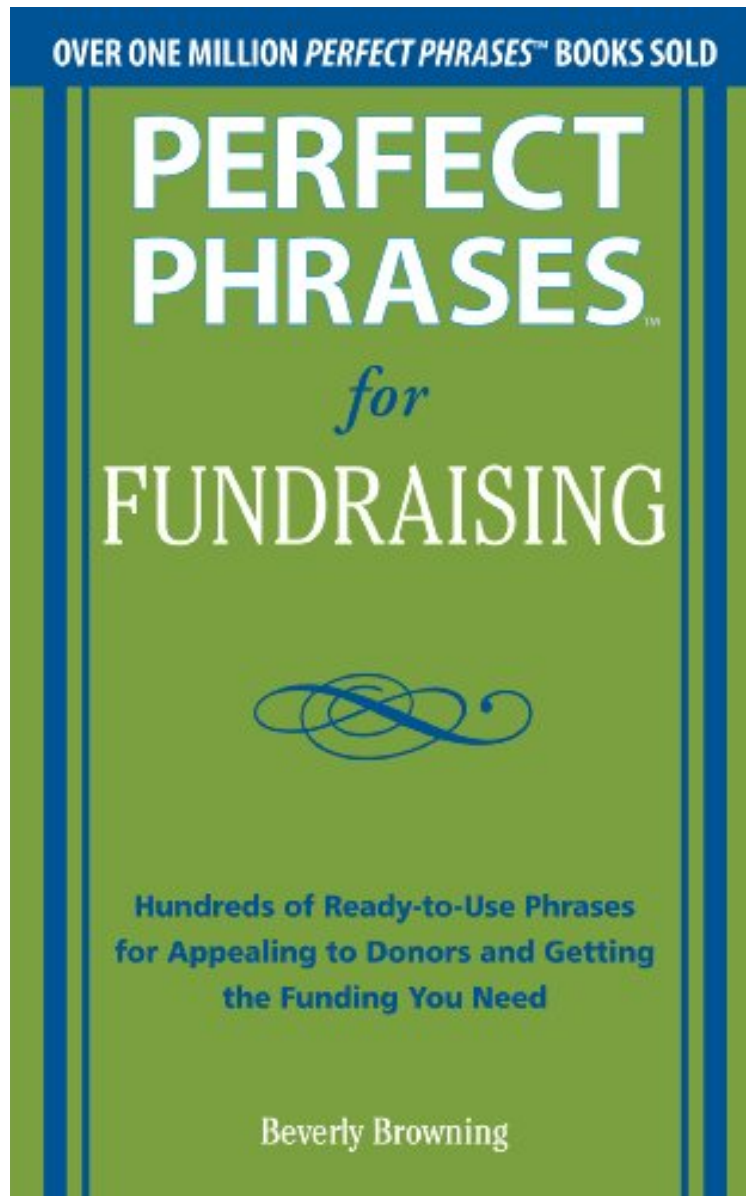


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## Perfect Phrases for Fundraising

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**About the Author**Beverly Browning has been a consultant for government groups, agencies, schools, corporations, and nonprofit organizations for two decades, raising more than \$350 million.