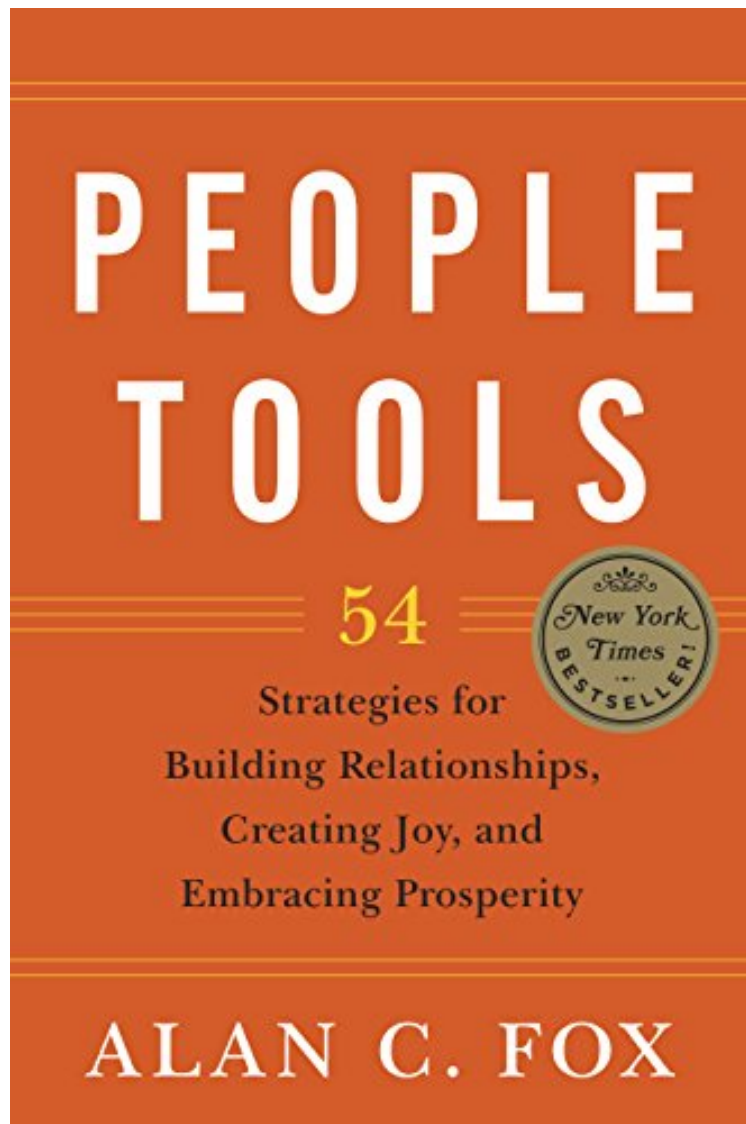


(Library ebook) People Tools: 54 Strategies for Building Relationships, Creating Joy, and Embracing Prosperity

## People Tools: 54 Strategies for Building Relationships, Creating Joy, and Embracing Prosperity

*Alan C. Fox*

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**Alan C. Fox : People Tools: 54 Strategies for Building Relationships, Creating Joy, and Embracing Prosperity** before purchasing it in order to gauge whether or not it would be worth my time, and all praised People Tools: 54 Strategies for Building Relationships, Creating Joy, and Embracing Prosperity:

29 of 32 people found the following review helpful. A great book for teens, 80 year olds and everyone in between. By J Roxian McDonald My girlfriend and I got this book as a gift and decided to read it aloud to each other. We figured

we'd read one tool each night before bed. That turned in to us plowing through the whole book in two days. We loved it so much she decided to read it to me on a road trip knowing that she would get carsick but we were so excited by the content it seemed worth it. Since then, we have referred back to the tools in the book repeatedly. I don't know how many times we've said "Belt Buckle" to each other or "80% Rule" as a way to remind ourselves of how to make decisions in our lives. I've managed treatment programs for fourteen years and am always looking for resources for the at-risk youth I serve. Usually I have to take the techniques or tools from whatever I'm reading and "translate" it to what I call "teen speak". I bought several copies of this book and the teens love it. On the flip side I sent it to my 83 year old pen pal in the UK knowing that he is going to enjoy the book too. Even though this book is filled with clearly laid out tools that one can immediately apply ones life and begin to be more peaceful, loving and successful, the thing I was most struck by People Tools was the way the book as a whole shows how to make your own life a classroom. Fox doesn't preach from a mountain top and set out certainties from a place of being an expert. He shows us through his own foibles, insecurities and trial and error failures and successes how to be open to the lessons in our own lives and live more consciously. So many books say "when you get lemons make lemonade" but People Tools offers up the recipe and then encouragingly tells the reader to look into our own lives and begin to see the difficult times as an opportunity for finding the gems of our own people tools. I love this book.5 of 6 people found the following review helpful. Quite a tool box (though it can be hard to find the one you need for the job)!By West TexanFox has an easy-to-read writing style and a unique spin on life. I couldn't help but enjoy this book.A favorite tip of mine was "tip the messenger." When you get bad news, it's common to act upset about it. People, therefore, don't want to tell you bad news. However, if you "tip the messenger" (thank them) they'll be more likely to be honest with you. Another great tip is "After you, Gaston." People will ask you to do this and do that for them. It can become quite an imposition on your time. After you, Gaston, counsels you to give them an assignment, something for them to complete before you fulfill your part. That, too, makes sense and it cuts down the number of requests you need to respond to. When you suspect someone is trying to manipulate you, use "Question Mark." That is, ask lots of questions. Doing so flusters a perspective manipulator - and seeing that happen is amusement easily worth the price of the book. Remember people around you are walking "Parallel Paths." That is, their path can be near yours but it's still not the same. That teaches us to be alert to differences in others. If you want people to keep doing something "Catch them Being Good." People like the feeling of pleasing others and they're inclined to respond to positivity. There's lots of good advice in here and Fox is quite the story teller. Unfortunately, the book is organized somewhat randomly, so it can be somewhat difficult to retain the good points he makes. To take away something from this book you've got to diagram it or something - or write a review like I did to refresh it in your mind....0 of 0 people found the following review helpful. Fantastic book on how to work better with and through peopleBy John B. SpenceAlan is such a good author, I love all of his books and it is no different with this one. Here is a chance to learn from a master how to work with people, motivate them, connect with them and help them have more engagement and what they do and more satisfaction. This book is full of wonderful ideas, tools and suggestions that you can implement right away.

**NEW YORK TIMES BESTSELLER!** In this captivating and practical book, Alan C. Fox shares 54 tools you can use to create more joy, embrace prosperity, and deepen your relationships with family, friends, and people at work. Alan guides you through each tool with amusing anecdotes and insightful observations. His stories will reel you in and his advice will change your life. Best of all, his tools are easy to use and yield immediate results.

Alan Fox has great tools for emotional intelligence, wisdom, clarity and directness. Develop and use them to live well, and your life will grow better for it. (Dr. Jack Kornfield, psychologist and founder of Spirit Rock Meditation Center Endorsement)"Fox's positive outlook and substantial business acumen lend themselves to a wealth of insights on life, work, and interpersonal relationships. The author's conversational style of prose and wide ranging examples makes for easy reading and dynamic advice. (Jan.)" (Publishers Weekly)People Tools is a small gem of down-to-earth, practical advice on wise living. In simple, straightforward prose, Alan Fox illuminates insights that are often in plain sight but frequently overlooked. A very helpful book. (Joseph Goldstein, author of Mindfulness: A Practical Guide to Awakening Endorsement)Reading People Tools is like having a wise, loving and funny friend take you by the hand, and gently but surely lead you to a better place. Everyone could benefit from reading it. (Sharon Salzberg, author of Lovingkindness and Real Happiness Endorsement)In People Tools Alan Fox gifts us with the keys to silent truths, those untapped strategies of sage advice that will help to build and inspire enduring relationships. The insights are bountiful and his optimism boundless, written with a poet's heart and the generosity of a caring wise soul. (James Ragan, Poet, Playwright, author of Too Long a Solitude Endorsement)About the AuthorAlan Fox has lived a long, successful, and joyful life. He has advanced degrees in accounting, law, education, and professional writing. He has expanded his commercial real estate company, ACF Property Management, Inc into a billion dollar enterprise since founding it in 1968. He founded Rattle Poetry Journal (in 1994), a nationally renowned publication. In 1999, he started The Frieda C. Fox Family Foundation, a non-profit that provides funding to youth education projects. And in the midst of all this, he has raised a large and loving family. How

did he do all this? Alan attributes his happiness and success to consistently applying his People Tools, the simple, practical life lessons that he's accumulated—and practiced—over the years. Now at the ripe-old age of 74, Alan is dedicated to sharing his wisdom with as many people as possible through his writings, public talks, and media appearances.