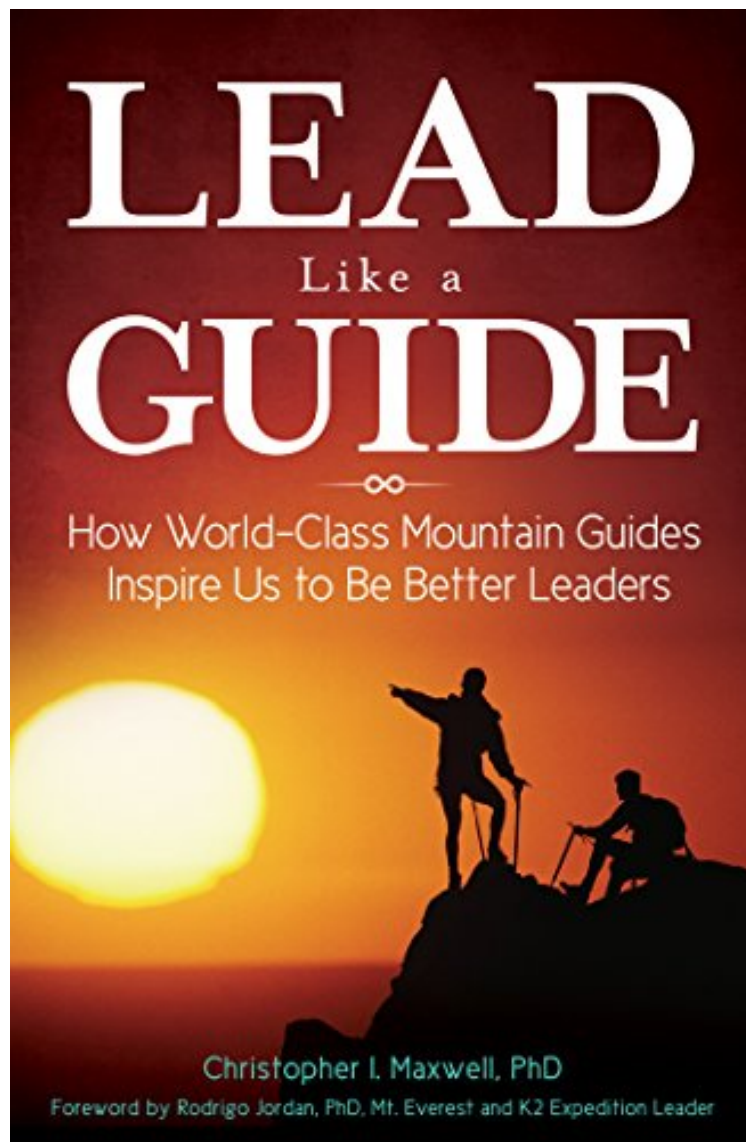


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Lead Like a Guide: How World-Class Mountain Guides Inspire Us to Be Better Leaders: How World-Class Mountain Guides Inspire Us to Be Better Leaders

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Discover the leadership strengths of world-class mountain guides and see how developing and applying these principles can help you reach for the highest summits in work—and in life. • Teaches key leadership lessons gained from a decade spent traveling with world-class mountain guides and more than 200 top business school participants • Shares insights drawn from challenging experiences that will be inspiring and meaningful to readers • Includes contributions from participants who tell, in their own words, how they applied lessons learned in organizations from American Express to Microsoft to a Silicon Valley startup • Provides action steps for readers drawn from current research in the fields of management and positive psychology

"Whether your passion is mountaineering or business, *Lead Like a Guide* makes a compelling case that the ultimate act of leadership is helping others reach as high as they can." (Adam Grant, Wharton Professor and New York Times best-selling author of *Give and Take* and *Originals*) "An accomplished leadership educator, Chris Maxwell is as comfortable on a mountain peak as he is in a classroom. In his book he brings together his amazing talents and provides the reader clear lessons and insights on some of the most valuable leadership principles that are as applicable to the board room or government as they are to being part of a mountain-climbing team." (Jeffrey D. McCausland, PhD, Former Dean, U.S. Army War College, National Security Consultant for CBS Radio and TV, and Founder and CEO, Diamond Leadership and Strategy, LLC) "By looking far afield we sometimes see best what is most vital for home. From interviews with mountain guides and those they have led, Chris Maxwell offers absorbing accounts in *Lead Like a Guide* that show that thinking strategically, appraising risk, and empowering followers are essential not only for mountaineering but also for management." (Michael Useem, PhD, Professor and Director of the Leadership Center, Wharton School, University of Pennsylvania, and coauthor of *Boards That Lead*) "Chris Maxwell succinctly uncovers the true spirit of leadership by exploring the way guides adapt and improvise under often adverse and dangerous conditions, to best serve the safety of the experience and the growth of the individual and servant leadership exposed." (Andrew Muir (Dr.), CEO, Wilderness Foundation Global and Wilderness Foundation Africa) "Full of powerful insights from both guides and participants with valuable lessons about leadership." (Monica L. Pugh, Director, Center for Student Leadership, University of Monterrey, Monterrey, Mexico) "As an executive coach and leadership consultant, just about everything in my work is filtered through my lens of over 30 years spent in the business of guiding others in the wilderness. Chris Maxwell has thoroughly researched, and eloquently captured the leadership lessons of others as well as his own, through his extensive experience in the mountains. *Lead Like a Guide* will inspire and engage the reader to be a better leader, whether with peers or in the boardroom." (John Kanengieter, Director for Leadership, National Outdoor Leadership School; Principal, Kanengieter Consulting Group; and former mountain guide) "At last! In true adventurous style, Chris Maxwell has dared to go where others have not and puts tangible value on the hidden-in-the-shadows and intensely relevant skills that professional guides use every day. He offers a razor-sharp view through a rarely seen window to explain the tools guides use to help people from all walks of life achieve extraordinary goals in challenging and uncertain circumstances. *Lead Like a Guide* offers a well-researched master class for anyone to learn these robust real-time principles, but without the risks (and smelly clothes!)." (Graham Charles, Polar Expedition Leader and Outdoor Educator) "The six strengths of a mountain guide, identified by Chris Maxwell, are useful for any leader or manager of an entrepreneurial enterprise if it is to thrive in conditions of uncertainty. Anyone who seeks to lead a team, however large or small, can learn from and benefit from applying these strengths to their own way of working." (Nunzio Quacquarelli, Managing Director, Quacquarelli Symonds Limited (UK))
About the Author Christopher Maxwell, PhD, is Senior Fellow, Center for Leadership and Change Management, The Wharton School of the University of Pennsylvania.