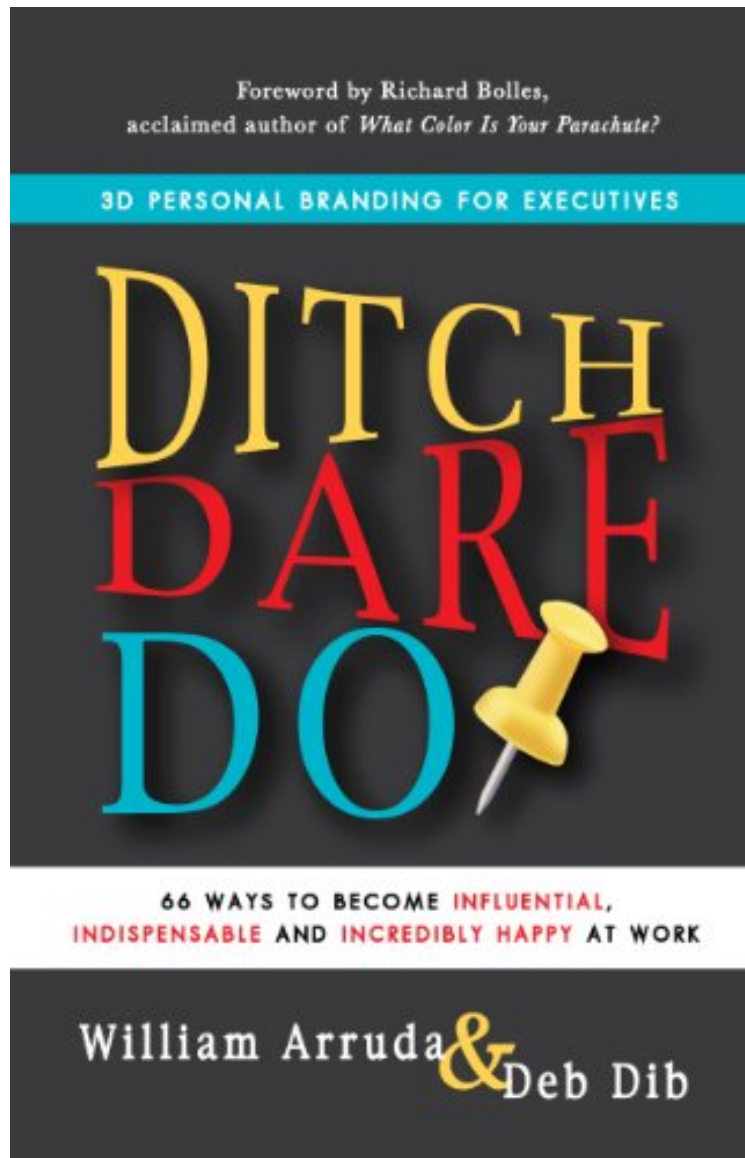


Ditch. Dare. Do!: 3D Personal Branding for Executives

William Arruda, Deb Dib

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3 of 3 people found the following review helpful. Definitely gave me good ideas for branding but I wish it had given ...By MadelineDefinitely gave me good ideas for branding but I wish it had given me more instructions and how-to. Many chapters said I should do something but didn't follow up with actionable steps (e.g. Pick a brand color! or Be a better communicator!).1 of 1 people found the following review helpful. Great book for budding entrepreneursBy Ron

G. Cheek, PhD Great book for budding entrepreneurs. As a college entrepreneurship professor I challenge my students to "innovate" not merely "iterate." This book does a wonderful job of explaining and reinforcing that concept. I will be using it in my future entrepreneurship classes. Ron G. Cheek, PhD 0 people found the following review helpful. Recommended for professionals who want to lead by reputation By Conny Millard A do-as-you-read trailblazer on #personal_branding that calls to action, creates the plan as you read through and leaves you with a list of to do's that are tied into timelines as the ultimate procrastination stopper. For executives who want to move further, faster, for entrepreneurs who need to shine brighter and career seekers who want to stick out from the crowd.

Personal branding is today's killer app and must-have skill for career-minded leaders, executives, their teams, and their companies. Why? In today's new world of work every executive is a contract player, every company needs strongly branded employees, no one has any time--and traditional career management just doesn't work. What does work? Personal branding--and Ditch. Dare. Do! leads the charge with executive branding revolutionized for the time intensive, rapidly evolving 21st century workplace. Ditch. Dare. Do! is filled with fast, fun, furious branding--66 bold and brief tips designed for today's 24/7 schedules and dwindling attention spans. It's the definitive (and irreverent) career and corporate success plan for defining, aligning, and living the power of brand--with an action plan that can be executed in 9 minutes a day! Challenging long-held assumptions and habits, the authors dare the reader with a "ditch" (a mindset that must be shattered), a "dare" (a challenge to up their game), or a "do" (a critical action that must be taken to ensure success). Although Ditch. Dare. Do! is revolutionary, it's also evolutionary--the next-generation of time-tested Reach Personal Branding methodology developed by author William Arruda (dubbed "Personal Branding Guru" by Entrepreneur), and used by Fortune companies, leading universities, and hundreds of Reach's Certified Personal Branding Strategists worldwide for more than a decade. Executives (indeed anyone building a career) who follow this proven "GPS for success" will advance faster, support the corporate brand, deliver greater value to their companies--and become influential, indispensable, and incredibly happy at work

"William Arruda and Deb Dib understand personal branding better than anyone. In this invaluable guide, they lay out the essential points in quick, actionable tips that will allow readers to develop their own personal brands--for greater effectiveness and satisfaction at work." Gretchen Rubin, author of the New York Times #1 bestseller The Happiness Project and Happier at Home