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Professor Christopher N. Candlin
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Professor Christopher N. Candlin : Discourses of Deficit (Communicating in Professions and Organizations) before purchasing it in order to gage whether or not it would be worth my time, and all praised Discourses of Deficit (Communicating in Professions and Organizations):

Key practitioners and researchers explore how people routinely and at particular sites are discursively constructed as deficient in ways that may affect their life chances. The book offers examples of how adopting multiple perspectives on research can provide a rich explanatory analysis of the construct of 'deficit' in a range of domains.

"This meticulously edited and highly organized collection of articles constitutes an authoritative, multi-perspectival, interdisciplinary, 'discourse-based' reference work. Its theoretical and methodological frameworks and detailed analyses illuminate institutional discursive processes in which deficits of various kinds often threaten the well-being of lay participants a timely book that occupies a qualitative scholarly niche, will nevertheless benefit researchers from various institutional settings seeking to explore communication in order to identify the implicit dimensions of processes and procedures, and effect change that will improve lay professional institutional communication." - Discourse Communication

About the Author CHRISTOPHER N. CANDLIN is Senior Research Professor in Linguistics at Macquarie University, Sydney, Australia. He researches in discourse analysis and pragmatics especially in the contexts of public institutions and professions. He has held Professorships in Applied Linguistics at Lancaster, UK; The City University of Hong Kong; The UK Open University, and Honorary Professorships at the Universities of Lancaster, Nottingham and Cardiff, and at Beijing Foreign Studies University, and was President of the International Association of Applied Linguistics (AILA). He publishes widely in Applied Linguistics and sits on the Editorial Boards of several major journals in the field. JONATHAN CRICHTON is Lecturer in Applied Linguistics and Research Fellow in the Research Centre for Languages and Cultures at the University of South Australia. His research focuses on the role of language in professional-lay interactions that shape people's life chances. He has collaborated extensively with practitioners in fields such as aged care, psychiatry, language education and law, presenting and writing interdisciplinary papers in a range of international journals and edited collections. He is the author of *The Discourse of Commercialization* (Palgrave Macmillan, 2010).