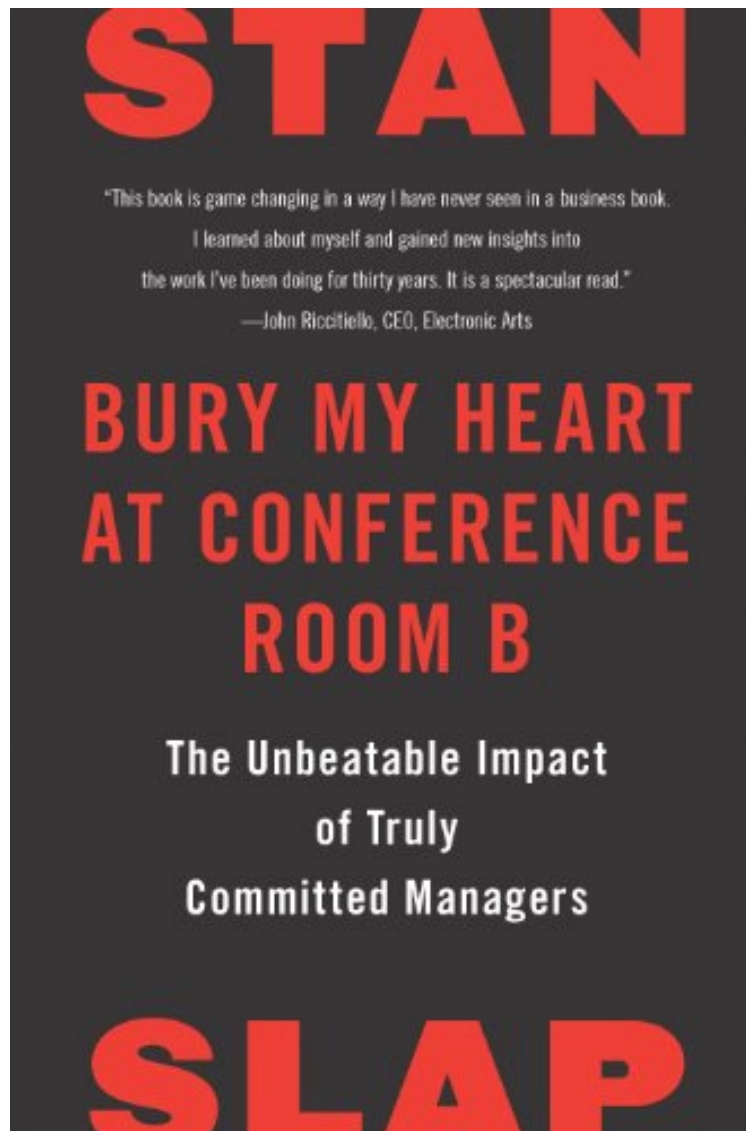


(Download free ebook) Bury My Heart at Conference Room B: The Unbeatable Impact of Truly Committed Managers

Bury My Heart at Conference Room B: The Unbeatable Impact of Truly Committed Managers

Stan Slap

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Stan Slap : Bury My Heart at Conference Room B: The Unbeatable Impact of Truly Committed Managers before purchasing it in order to gauge whether or not it would be worth my time, and all praised Bury My Heart at Conference Room B: The Unbeatable Impact of Truly Committed Managers:

1 of 1 people found the following review helpful. How to become emotionally committed along with your team by living out personal values at work By Aequitas Great book with the premise of the importance of living out your

personal values at work and how that alone makes work a dynamic place where you can unleash your potential for yourself and your teams. This book/main theme would be great paired with Simon Sinek's work. The book's writing is really tongue and cheek, artful, sophisticated at times in a way you'd find a trendy blog. It really felt like I was reading a blog or journal of a very smart, thoughtful writer. However I found myself reading 20 pages and thinking when I was done and got the main point, "Why didn't he just say that in 2-5 pages with the main points". So I found myself skimming quite a bit and wished it was more straightforward and concise as I like that style, nothing against this though as it is just not my personal liking. The main ideas are supported by the author's research/work on 10,000 managers from all level in a group setting discussing work. The author quotes this often and relies on it a lot to prove the powerful effects of the ideas of the book. I can't say I remember a whole lot of other studies or references outside of his own. The interesting thing is the two biggest values the interviewees reported as important were family and integrity AND this were the two they most felt under pressure at work. The author walks the reader through the pros and cons of loving values at work, examples on how to lead a team through it, yourself and the importance of the leader living them out. Good book, worth reading if you are working on a getting your team or managers emotionally connected with their work.

11 of 11 people found the following review helpful. How do you put a price on the value this book delivers? By Steven Pierce

A number of the reviews of *Bury My Heart at Conference Room B* reference having experienced it as a solution delivered within their company, which the author states was used to test the book's central premise and gather deep input from managers around the world before he wrote the book. I am one of those managers whose career and life have been impacted by this process. I was amazed that such an intense and individualized experience could be translated into a general read. I don't know how he did it. I still have my copy of the shorter "workbook" from that session all these years later -- well thumbed and annotated. After reading the review complaining that the content is identical to the workbook I compared the two. They are sitting side by side as I write this and, as a rough estimate, I find that about 65% of the book content is completely new or significantly reframed. There is new documentation of results; interviews, case studies and stories; tools for discovering personal values; applications for resolving management issues and implementing the process within my own team, with my own manager and company-wide; applications for use at home with my partner, children and friends; a great chapter on how the brain works when deciding to commit; the framing of the issue as a larger business concern and detailed research notes. All of this is original to the book and even the central values reduction exercise has been expanded.

As an customer and a regular purchaser of business books. I don't recall ever seeing such a gap between reviews. Most of the reader reviews for *Bury My Heart at Conference Room B* are detailed five-star commentaries and testimonials of results yet oddly there is a column of one-star reviews. These opinions should be respected but personally I find it fascinating that the one-star reviews rarely address the central premise of the book: are we, as managers, living our own deep values at work and is this affecting our emotional commitment to the enterprise and our own success and fulfillment? That is the critical issue this book confronts and confronts extraordinarily well: passionate, engaging, tactical, well researched and documented. I thought it a stunning read and will unhesitatingly recommend it to others.

1 of 1 people found the following review helpful. Finally, the intersection of leadership and commitment! By Dragon Lady

Know your values? Building emotional commitment from your people for extraordinary results? *Bury My Heart at Conference Room B* delivers a compelling framework and simple application that can bring purpose and enthusiasm back to your team. A page-turning, witty dose of "know thyself" sprinkled with principles highlighting the humanity of leadership, relevant to C-suite and first-level managers alike; a must-read for millennials seeking leadership positions. Completely resonating book pitched with high fidelity for leaders whose teams need a boost. A mere 33% of employees consider themselves engaged at work. Envision a better day. Lead with your values. Pledge to and implement courageous change. Let unbeatable impact follow. The book's small investment will reap invaluable reward to understand your values and help flip the disengaged. Read the book and the rest, well, that's up to you. Who knows what wild and wonderful things might happen?

#3 New York Times Advice/How-To Bestseller #7 Wall Street Journal Nonfiction Bestseller "This book is game changing in a way I have never seen in a business book. I learned about myself and gained new insights into the work I've been doing for thirty years. It is a spectacular read." — John Riccitiello, CEO, Electronic Arts

This is not a management book. This is a book for managers. Ever have the feeling that no matter how rewarding your job is that there's an entirely different level of success and fulfillment available to you? Lingering in the mist, just out of reach... There is, and Stan Slap is going to help you get it. You hold in your hands the book that entirely redraws the potential of being a manager. It will show you how to gain the one competency most critical to achieving business impact, but it won't stop there. This book will put a whole new level of meaning into your job description. You will never really work for your company until your company really works for you.

Bury My Heart at Conference Room B is about igniting the massive power of any manager's emotional commitment to his or her company—worth more than financial, intellectual and physical commitment combined. Sometimes companies get this from their managers in the early garage days or in times of tremendous gain, but it's almost unheard of to get it on a sustained, self-reinforced basis. Of course your company is only going to get it if you're willing to give it. Slap proves that

emotional commitment comes from the ability to live your deepest personal values at work and then provides a remarkable process that allows you to use your own values to achieve tremendous success. This is not soft stuff; it is the stuff of hard-core results. Bury My Heart at Conference Room B is the highest-rated management development solution at a number of the world's highest-rated companies; companies that don't include "patience" on their list of corporate values. It has been exhaustively researched and bench tested with tens of thousands of real managers in more than seventy countries. You'll hear directly from managers about how this legendary method has transformed their careers and their lives. As Big as It Gets Stan Slap is doing nothing less than making the business case for a manager's humanity—for every manager and the companies that depend on them. Bury My Heart at Conference Room B gives managers the urgency to change their world and the energy to do it. It will stir the soul, race the heart, and throb the foot used for acceleration. Buckle Up. We're Going Off-Road. Slap is smart, provocative, wickedly funny and heartfelt. He fearlessly takes on some of the most cherished myths of management for the illogic they are and celebrates the experience of being a manager in all of its potential and potential weirdness. And he talks to managers like they really talk to themselves. From the Hardcover edition.

From Publishers Weekly "There is more mythology, misdirection, superstition, and generalized academic babble about leadership than any other business subject," says management consultant Slap in this must-read for anyone who cares about organizational success. Slap shares the techniques he's used over several decades to transform the performance of some of the world's leading companies, quickly cutting to the chase with irreverence as he emphasizes drawing deep loyalty and vital energy from every rank in the workforce and allowing "each manager to work according to their individual values." Drawing on his successful engagements at such companies as Microsoft and software company, SAS, which has a culture so compelling and attractive that last year "they had 23 job vacancies and received 23,760 applications," he illustrates his points powerfully and persuasively. If Slap's discussion grows repetitive and drags on a few chapters too many, the strong kickoff and exploration of individual values makes for a provocative read sure to appeal to managers who want to connect with their employees in a fresh, meaningful, and lasting way. Copyright copy; Reed Business Information, a division of Reed Elsevier Inc. All rights reserved. From Booklist *Starred* The notion that values matter; in the workplace as well as at home; is certainly not new to the ranks of management gurus and corporate leaders. What is novel in consultant Slap's first book is his passion for the subject, which bleeds from every page, and his easy-to-use framework for identifying and promoting values throughout the business world. Setting the stage, first, involves explaining the business case for values: why everyone must live his or her personal values in the workplace and which companies adhere to that philosophy. In sidebars, Slap tells the stories of EMC, HP, Rhino Records, SAS, Quad/Graphics, and others that showcase the bottom-line impact of managerial emotional commitment. Next, then, are the value exercises: the list and definition of 50 values and the winnowing to 10, 5, and, finally, 3. As to be expected, the author leads us to organizational implementation, focusing on the selling of values to staff and, ultimately, to the C-suite. In a passion-infused narrative, Slap gives every manager the tools to change. Now, if it will only stick! --Barbara Jacobs "The notion that values matter--in the workplace as well as at home--is certainly not new to the ranks of management gurus and corporate leaders. What are novel in consultant Stan Slap's first book are his passion for the subject, which bleeds from every page, and his easy-to-use framework for identifying and promoting values throughout the business world. Setting the stage, first, involves explaining the business case for values: why everyone must live their personal values in the workplace and which companies adhere to that philosophy. In sidebars, Slap tells the stories of EMC, HP, Rhino Records, SAS, Quad/Graphics, and others that showcase the bottom-line impact of managerial emotional commitment. Next, then, are the value exercises: the list and definition of 50 values and the winnowing to ten, five, and, finally, three. As to be expected, the author leads us to organizational implementation, focusing on the selling of values to staff and, ultimately, to the C-suite. In a passion- infused narrative, Slap gives every manager the tools to change. Now, if it will only stick!" --Barbara Jacobs, Booklist Starred "I urge you to follow where Stan Slap fearlessly leads us. He has the answer to making a career in management actually bring you a fuller, richer, better life." --Geoff Colvin, author of Talent Is Overrated; senior editor at large, Fortune "A subversively radical triumph of a book which uniquely and definitively demonstrates the mystery of how organizations succeed." --Warren Bennis, Distinguished Professor of Business at the University of Southern California, author of Still Surprised: A Memoir of a Life in Leadership "Slap has written the holy grail for companies seeking the most from their managers and for managers seeking the most from their companies. It is fascinating, thought provoking and actionable. This book is not just a "must read" but a "must experience." --Jack Calhoun, president, Banana Republic "This book has the answer for any manager who thinks there must be a better way to do the job without hating the job. The single most powerful management book I've read in years." --Jason Jennings, author of Hit the Ground Running; Think Big, Act Small; and Less Is More "Stan Slap's approach for developing managers who care resonates deeply with the principles we at Four Seasons strive to embody. There are great insights here for creating a true culture of ethics, integrity, and heartfelt service." --Isadore Sharp, founder, chairman, and CEO, Four Seasons Hotels and Resorts "Whether you are a first time supervisor or a CEO, reading this book will allow you to tap into the secret that will drive organizational success." --Julia Stewart, CEO,

DineEquity "You have to read Bury My Heart at Conference Room B. Stan Slap covers all the bases. A warm, witty book that will take you and your organization to a better place." -Ken Blanchard, coauthor of The One Minute Manager(r) and Leading at a Higher Level "Humanity in any organization, whether professional or political, is what will save us. The world needs this book." -Amir A. Dossal, executive director, United Nations Office for Partnerships