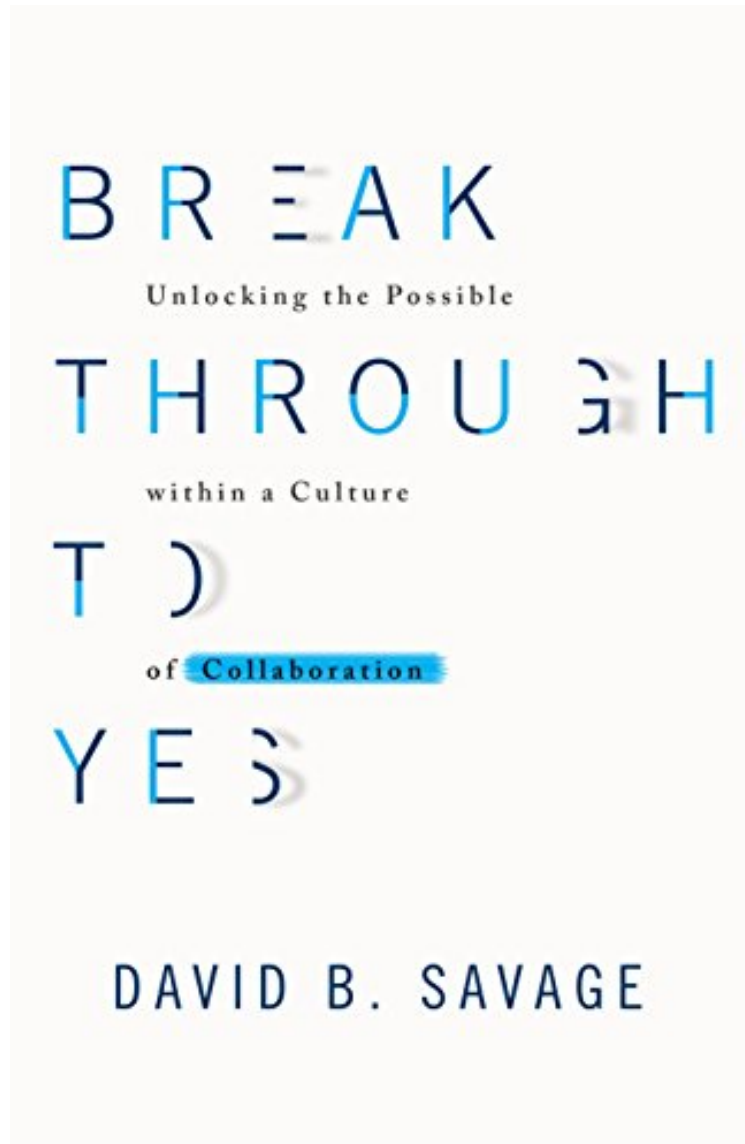


[Free pdf] Break Through to Yes: Unlocking the Possible within a Culture of Collaboration

# Break Through to Yes: Unlocking the Possible within a Culture of Collaboration

*David B Savage*

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**David B Savage : Break Through to Yes: Unlocking the Possible within a Culture of Collaboration** before purchasing it in order to gauge whether or not it would be worth my time, and all praised Break Through to Yes: Unlocking the Possible within a Culture of Collaboration:

0 of 1 people found the following review helpful. We Need Collaboration Today More than EverBy DuncanFinally!!I can't think of a more important topic to be exploring and developing at this time in history. As the world becomes

more interconnected and the stakes for resolving the world's problems continue to increase, we need voices that are ready to counter the global tendency to divide along lines of specialization, ideology and culture. We need to learn to collaborate. It is the essential skill for a diverse world. It is for this reason that Dave Savage's book is so needed and so useful. The book is not only timely, it is well crafted. The first two parts of the book make a strong and clear argument for why we need collaboration and the skills and capacities one needs to be collaborative and help others collaborate. It is part three that really brings the book home by laying out the ten steps to collaboration. This is not an easy path to follow. Collaboration requires not only hard work, but a capacity to see beyond the isolated silos and sectors we live in. This book is an ideal companion to have on anyone's journey as they strive to build a better world. 0 of 1 people found the following review helpful. Easy to navigate put ideas skills into action By Esther Bleuel Timely, practical, substantive, Easy to navigate put ideas skills into action. Just great! 0 of 0 people found the following review helpful. then you know it is not that easy to do or sustain By Wisdom Ways Success in our world and for our world today calls for us to collaborate at levels never seen before in our history. If you have ever attempted real collaboration in your organization, then you know it is not that easy to do or sustain. 'Break Through To Yes' will inspire you with the WHY of collaboration and ground you in the HOW. David Savage's stories, insights and practical guidance articulate such wealth of knowledge and experience that this book is destined to be a break through guide for leaders of collaboration everywhere. It certainly will be that for me! While I was reading the book and afterwards, I found myself being pulled into the vision and wondering, "How do I get involved in this facilitating more collaboration in my circles and my world? How can I align with the vision and method that David is proposing here?" David, thank you for your vision and collaboration in pulling together this inspirational book. I highly recommend it! J. Richard Schultz Facilitator, Coach and President of Wisdom Ways

The traditional hierarchy of business leadership is being proven more and more each year to be unsustainable. In an economy where innovation is king, companies find it much more difficult to create competitive advantage when ideas, solutions, and strategies flow from the top down. In Break Through to Yes, Dave Savage offers ten steps to heading a company in the right direction. Set Intentions - Declare your honest purpose Be Aware - Engage others with an open heart Embrace Conflict - Seek out those who speak out Seek Diversity - Bring in many perspectives Design the Collaboration - Imagine success and create the right container Come Together - Engage with respect and trust Listen Deeply - Realize what wants to be heard but is not spoken Collaborate with Vision - Tap into the collective wisdom Lead with purpose and accountability Make it So - Positively change the energy and the future together

David B. Savage's Break Through to Yes provides the key for real success — collaboration! Marshall Goldsmith Thinkers 50 #1 Leadership Thinker in the World and Top 5 Management Thinker 2015 Written in a manner that illustrates collaboration in action, Break Through to Yes shares decades' worth of knowledge and a structure that outlines what true collaboration looks like. David L. Milia, MBA, CET Associate Director, Centre for Corporate Sustainability/Energy Initiatives Haskayne School of Business "What a concept; a masterful book on Collaborative Leadership that is truly collaborative! This book will have you take a whole new look at how you operate in business. A MUST read." Teresa de Grosbois #1 International Bestselling author of Mass Influence "[Break Through to Yes] thoroughly examines the power of successful collaborations. Canadian collaboration expert Savage offers a work that couldn't be more timely... Highly readable, informative, and well-organized, this insightful work acts as a short-form textbook on the best practices in collaboration. A valuable volume for the senior leader of any group, business, or organization who wants to build a collaborative culture." Kirkus "From the book's opening metaphor to its final appendix, David Savage's Break Through to Yes is filled with valuable insights, quotes and suggestions on why and how to see collaboration as the best (perhaps only) path to a successful and sustainable yes. Supported and enriched by many examples from his own work and the experiences of others, each section offers hope and direction with respect to how we can choose a different path in the way we work, communicate, problem-solve and interact with just about anyone, any time, for any reason!" David Gouthro Facilitator and Former President of the Canadian Association of Professional Speakers About the Author Since 2007, after a successful 32 year career as a leader in the Canadian petroleum industry, David B. Savage has focused on engaging and developing collaborative leaders. He is the founder and President of Savage Management Ltd., Think Sustain Ability Consultants, and The Collaborative Global Initiative, each of which assist businesses and leaders that are committed to actively developing their people and their objectives by positive leadership, collaboration, stakeholder engagement and conflict management. His co-shared book, Ready Aim Excel, is an international business best seller on .